

# The Recruiting Process

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# A College Coach's Mentality

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- ❑ Most Important Part Of Their Jobs!
  - ❑ Have to be picky – definitely go by certain factors
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# Job Importance

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- This is where colleges start from
  - Have turnover each year
  - Have to fill in holes each year
  - Each year is different
  - Can't always afford to pick up projects year
  - Scholarship availability varies year to year
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# Letters/Emails

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- ❑ A good way for introduction to coaches
  - ❑ Good to make up profile sheets with information
  - ❑ Colleges can't write prospects until September 1<sup>st</sup> of their junior year
  - ❑ Usually send out questionnaire's
  - ❑ Can write back and forth
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# Profiles

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- Personal Info
  - Address
  - High School
  - Academic info
  - Pictures are optional
  - High School Accomplishments and Achievements
- Summer Team if applicable
  - Extracurricular activities
  - Interests
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# Using Camps

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- Good way to interact with coaches
  - Good way for coaches to get to know players
  - Get to see facilities
  - Interact with players
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# Correspondence

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- ❑ Can write back and forth once they're juniors
  - ❑ As seniors, coaches can call prospects on the phone once a week
  - ❑ Prospects can call as much as they want
  - ❑ As seniors, can take one official visit per school (up to 5 visits total)
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# High School Coaches Roles

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- Begin process as early as possible (they're prospects once in 9<sup>th</sup> grade)
  - Help them with introduction letters and profiles
  - Maybe update them each year
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# Unofficial Visits

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- ❑ Have unlimited unofficial campus visits
  - ❑ Never hurts to take them
  - ❑ Chance to look around campus, visit with coaches in person, different things outside of camps
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# Motivate – Not mislead

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- Make sure they keep they're options open
  - Don't put all eggs in one basket
  - Not everyone can play at a big school
  - Not anyone can just go play anywhere
  - Be supportive
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